E-RATE YEAR 2020-2021 RFP Category 1 – Internet Access/Telecommunications

Madera Unified School District (BEN #144042) E-rate Form 470 Application

SUBMISSION DEADLINE: Monday, February 17, 2020 5pm PST

The Offeror must submit a completed original proposal in accordance with the format provided in this solicitation to Madera Unified School District through e-mail madera.erate@edtechnologyfunds.com prior to 5:00 p.m. local time on the allowable contract date noted on the 470 application at https://portal.usac.org. Questions and requests for clarification related to definition or interpretation of this RFP shall be submitted in. Questions MUST be submitted in writing via e-mail to madera.erate@edtechnologyfunds.com. No questions will be accepted via telephone and oral explanations or instructions shall not be considered binding on behalf of the School. If you have any other concerns or comments regarding this solicitation, please send an e-mail to the address listed above.

Madera Unified School District is seeking proposals for the following Category 1 services for its E-rate FY2020 application:

• ASE connection 250Mbps circuit for 26 sites

Madera Unified Transportation Department located at 769 Pine Street Madera Unified Central Services located at 1205 Madera Ave Ripperdan Community Day School located at 26133 Ave 7 Mountain Vista Continuation High School located at 1901 Clinton Ave Virginia Lee Rose Elementary located at 1001 Lilly St Furman High School located at 955 W Pecan Ave The Courtyard (Suite 1) and The Courtyard (Suite 2) located at 1816 Howard Rd Madera Adult School located at 2037 W. Cleveland Ave Student and Family Support Services located at 1820 Howard Rd Alpha Elementary located at 900 Stadium Road John Adams Elementary located at 1822 National Ave Berenda Elementary located at 26820 Club Drive Dixieland Elementary located at 18440 Road 19 Howard Elementary located at 13878 Road 21 1/2 Lavina Elementary located at 8594 Road 23 Madison Elementary located at 109 Stadium Road Millview Elementary located at 1609 Clinton Ave Monroe Elementary located at 1819 N Lake St Lincoln Elementary located at 650 Liberty Lane Sierra Vista Elementary located at 917 E Olive Ave

George Washington Elementary located at 509 South St Nishimoto Elementary located at 26460 Martin St Cesar Chavez Elementary located at 2600 E Pecan Pershing Elementary located at 1505 E Ellis Ave Parkwood Elementary located at 1150 E Pecan Ave Eastin-Arcola K-8 located at 29551 Ave 8

• ASE connection 1Gbps circuit with the ability to scale to 10Gbps at 3 sites

Madera High School located at 200 South L St Matilda Torres High located at 16645 Road 26 Madera South High School located at 705 W Pecan

• ASE connection 1Gbps circuit at 5 sites

Jack Desmond Middle School located at 26490 Martin St Martin Luther King Jr. Middle School located at 601 Lilly Street Jefferson Middle School located at 1407 Sunset Ave Madera Technical Exploration Center located at 955 Lilly Street Technology Innovation Center located at 2401 W Almond Ave

ASE connection 5Gbps circuit with the ability to scale to 10gbps for 3 sites Madera Unified School District Office (Collector Circuit) located at 1902 Howard Road Madera Unified School District Office located at 1902 Howard Road Madera County Superintendent of Schools located at 1105 S. Madera Ave

Service Provider Requirements:

- 1. Service Provider must provide a valid SPIN at the time the bid is submitted, and the SPIN must be included in the response documentation.
- 2. Service Providers must have a current FCC Red Light Display System Status of Green.
- 3. Service Providers must demonstrate a minimum of 5 years of experience in K-12 education or city/county government markets.
- 4. Service Providers must demonstrate a minimum of 5 years of E-Rate Category 1 Internet Access or WAN experience.
- 5. The Service Provider is able to begin providing services by July 1, 2020.
- 6. The Madera Unified School District may elect either the Billed Entity Reimbursement or Service Provider method of invoicing.

Project and Contract Requirements

This project is dependent on partial funding from the E-rate program. All contracts entered into as a result of the posting of the Form 470/RFP will be contingent upon the approval of discounts from the Universal Services Administrative Company (USAC) and Madera Unified School District acceptance of the funding award. No part of this contract will be valid or executed outside of E-Rate timelines and approvals unless authorized by the Madera Unified School District.

RFP-E-RATE YEAR 2020-2021

- a. Estimated Discount is <u>90%</u> for the Madera Unified School District.
- b. All proposals must show broken down costs individually for each site, if multiple sites are seeking service.
- c. Ineligible items and features must be clearly included in your proposal.
- d. Any non-recurring costs must be submitted separately with cost explanation (i.e., Installation, Initial Configuration, Equipment).
- e. All pricing must include taxes, shipping/handling, and all other eligible fees.
- f. Prices must be held firm for the duration of the contract or until all work associated with the project(s) are complete (including any Universal Services Administrative Company (USAC)
- approved extensions).g. Any implementation that is done prior to the funding award must be requested and approved in writing by Madera Unified School District.
- h. Services covered by this contract cannot take place before the contract start date of July 1, 2020 unless requested by Madera Unified School District.

Proposal Evaluation:

It is anticipated that a contract will be made with the provider whose proposal is determined to be the most cost effective and in the overall best interest of **Madera Unified School District**. The main evaluation considerations are: 1) Price, 2) Prior Experience, 3) Understanding of Needs, 4) Company Capability, and 5) Completeness of Response.